Win-Win

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Dunedin IT is one of Scotland's most

trusted and experienced technology

Digital Workshops aim to systemise IT consultancy by blending training, implementation, instantaneous feedback and relationship

Making instant changes with

the client provides a more

satisfying experience

building into short collaborative sessions.



Taps into the team's local knowledge to create product champions

Upskilling helps to reduce future

support calls and gives the

business more control

4

### **Post-implementation**

So how's things been since we went live?

3

### **Deployment**

Can we you show how things are progressing?

2

### Thought Leadership

So when we last spoke...

7

#### **Explore**

Tell me about your goals

WG ZX

Nurtures relationships and stretches the technical team to develop new skills



and connectivity providers

providing an end-to-end

service across the

private and third

sectors.

Assists with the alignment of technologies that support the goals of the organisation



Speeds up and reduces implementation costs through technical and business transparency

Gideon, seeing some issues, could you speak to their director?



Great, I'd like to speak to Leon about this.

Sounds good.
You know,
Sunita has
some great
ideas too...

Have you seen

this Darlene?

Norkshop



Darlene

Client

How can technology support our business goals and my vision?

## IT Director

Gideon

### **Dunedin IT**

2020 was a big change for everyone. We need to help our clients to keep evolving.

# Manager

Leon

### Client

Technology is the easy bit, how do we get the team motivated and behind the directors plans?

## **IT Engineer**

Elliot

### **Dunedin IT**

How do I reduce recurring issues to help clients and my responsibilities.

### **Team Leader**

Sunita

#### Client

I wished we used this in our organisation, it would help us.