

# Digital Workshops

Digital Workshops aim to systemise IT consultancy by blending training, implementation, instantaneous feedback and relationship building into short collaborative sessions.

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Dunedin IT is one of Scotland's most trusted and experienced technology and connectivity providers providing an end-to-end service across the private and third sectors.

## Win-Win

Four stages of a Digital Workshop

4

### Post-implementation

So how's things been since we went live?



Taps into the team's local knowledge to create product champions



Nurtures relationships and stretches the technical team to develop new skills

3

### Deployment

Can we you show how things are progressing?



Assists with the alignment of technologies that support the goals of the organisation

2

### Thought Leadership

So when we last spoke...



Speeds up and reduces implementation costs through technical and business transparency

1

### Explore

Tell me about your goals



Upskilling helps to reduce future support calls and gives the business more control



Making instant changes with the client provides a more satisfying experience



**C** Great, I'd like to speak to Leon about this.



**B** Have you seen this Darlene?

**D** Sounds good. You know, Sunita has some great ideas too...



**A** Gideon, seeing some issues, could you speak to their director?



**E** Would you like to get involved? - Leon.

#### Managing Director

Darlene

Client

How can technology support our business goals and my vision?

#### IT Director

Gideon

Dunedin IT

2020 was a big change for everyone. We need to help our clients to keep evolving.

#### Manager

Leon

Client

Technology is the easy bit, how do we get the team motivated and behind the directors plans?

#### IT Engineer

Elliot

Dunedin IT

How do I reduce recurring issues to help clients and my responsibilities.

#### Team Leader

Sunita

Client

I wished we used this in our organisation, it would help us.

